



THE POWER OF KNOWING THE WHY BEHIND YOUR YOU

SOAR DISCernIQ™ is a cutting-edge experience that leverages an insightful digital DiSC personality assessment platform combined with training, workshops and coaching offerings to enhance leadership development. It's a transformative journey that begins with self-discovery and extends to unlocking the full potential of your leaders and teams internally and externally. The DiSC assessment provides invaluable insights into communication styles, conflict resolution, sales and individual productivity.



WHY DISC?



- 1. Learn About Yourself:** If you want to amp up your EQ, you'll gain clarity on conflict resolution, stress triggers, communication preferences, and problem-solving approaches. Enhance self-awareness and guide your colleagues on effective engagement.
- 2. Improve Leadership:** Understanding your own strengths is vital, but true leadership involves understanding and accommodating your team's diverse personalities. SOAR DISCernIQ™ empowers leaders to create environments that boost productivity and morale.
- 3. Enhance Conflict Resolution:** Acknowledge and embrace the diversity within your team. Use DiSC insights to turn conflicts into opportunities for growth, fostering closer collaboration and improved results.
- 4. Improve Teamwork:** For seamless collaboration, it's crucial to understand your peers. SOAR DISCernIQ™ helps you navigate team dynamics, ensuring projects are executed successfully and on schedule.
- 5. Boost External Relationships:** Extend the benefits of DiSC to customer interactions. Recognize and respond to your clients' unique personalities, enhancing communication and influencing positive outcomes.



YOUR PRACTITIONER



L. Michelle Smith is a best-selling, award winning author, certified executive and personal coach, Fortune 100 advisor and the CEO/founder of no silos communications llc. NSC is a media and consulting company that develops high-performing executive leaders with a specialty in women and women of color. Positive psychology and neuroscience-informed and credentialed by the International Coaching Federation, she runs an international coaching and consulting practice where she works with professionals and organizations to create learning and coaching experiences that inspire exceptional lives and leadership. She specializes in moving mid-level and GM leaders to the C-Suite and co-creating opportunities for C-Suite leaders to have lasting impact. These leaders have hailed from American Express, Microsoft, Amazon, Google, Bank of America, Schwabb, Netflix, Warner Media, CNN, Merck, Capital One and more. She is a Certified DISC Practitioner. Learn more at lmichellesmith.com.